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NATIONAL TREND OF BUSINESS
Lodging Industry

A SERVICE TO THE CLIENTS OF LAVENTHOL & HORWATH

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APRIL 1987 COMPARED WITH APRIL 1986

		Projections	Actual Last Year
JUNE	1987	68-70%	68.8%
JULY	1987	68-70%	69.6%
AUGUST	1987	72-74%	72.8%

OCCUPANCIES SURGE AHEAD SIXTH CONSECUTIVE MONTH

The occupancy rate for April, reported at 70.0 percent, increased 2.5 percent over April of last year. This is the sixth consecutive monthly increase over last year. This surge in occupancies was led by the eastern part of the United States, as both the Northeast and Southern regions of the nation posted moderate gains. Due to the recent strong performances in occupancies, the year-to-date national rate stands at 66.3 percent, an increase of 3.0 percent over the first four months of 1986.

The average daily rate paid for a room during April was $70.93, an increase of 5.3 percent from a year ago. The Northeast region, with a rate of $104.59, continues to have the highest regional average rates, while the North Central region indicates the least expensive average rate, $52.08 per day. The national room rate year-to-date of $70.38, is 4.6 percent above the comparable 1986 level.

Total sales for the lodging establishments rose 7.0 percent in April, while room sales increased 9.2 percent compared with April of last year. Year-to-date total sales are 7.6 percent higher than during 1986.

Food and beverage operations indicated a slight improvement in over last April as the number of covers grew 0.8 percent. Total food and beverage sales per occupied decreased from $43.41 to $42.52 and average receipt per cover increased from $10.94 to $11.37. The number of covers served year-to-date is up 0.7 percent from last year.

We are pleased to announce the printing of the first annual edition of the *WORLDWIDE HOTEL INDUSTRY FLASH 1987*. This publication highlights important operating and financial information found in the *WORLDWIDE HOTEL INDUSTRY STUDY* published later this year. For a copy of this informative report, please contact Laventhol & Horwath's Publications Department at the above address.

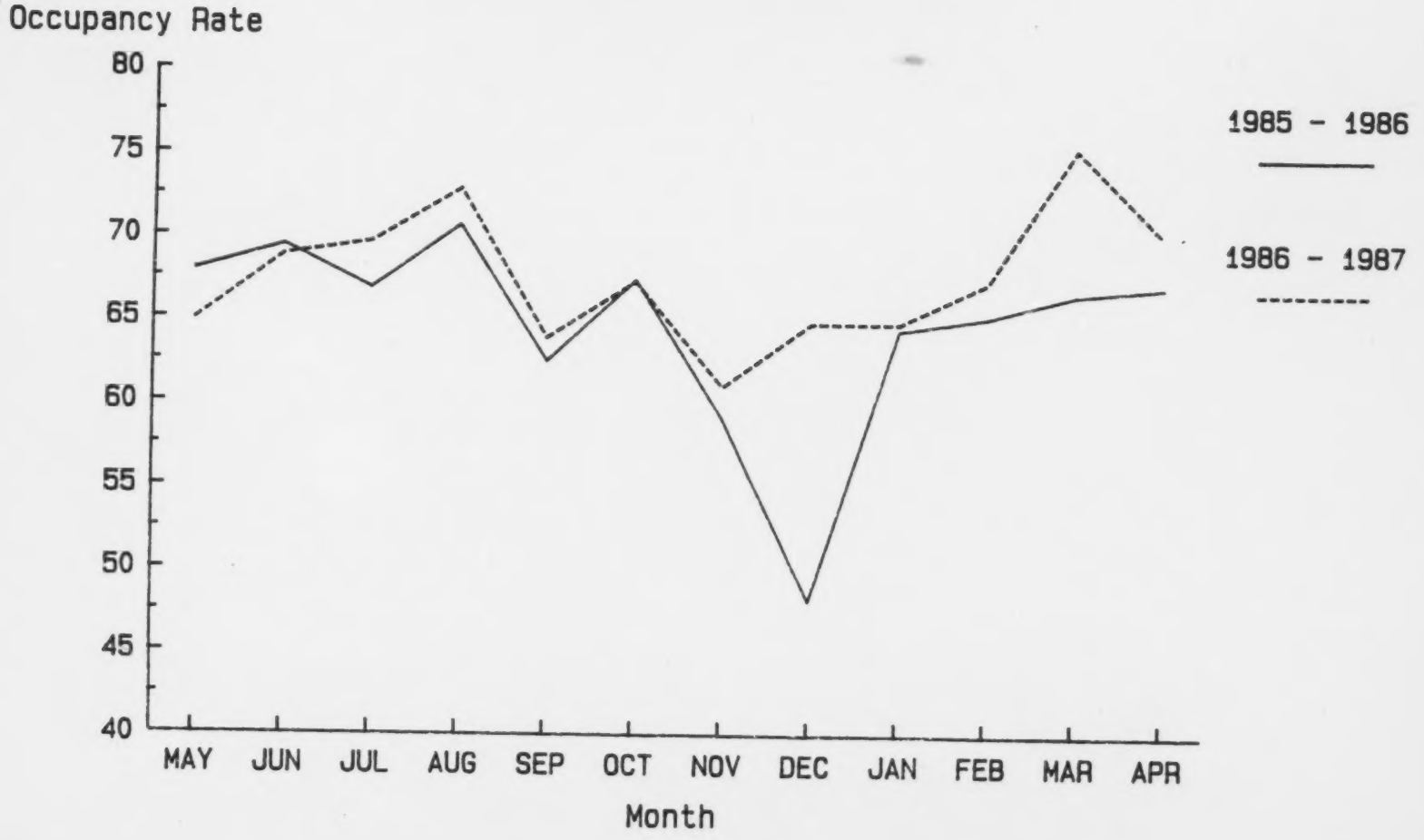
SEASONALLY ADJUSTED OCCUPANCY RATES FOR THE MAJOR CLASSIFICATIONS

	This Month	Percentage Changes*
TOTAL U.S.A.	67.2%	-7.7%
AFFILIATION:		
Chain	67.2	-5.5
Independent	65.4	-3.7
CENSUS REGION:		
Northeast	75.4	1.8
North Central	60.9	-5.0
South	65.1	-9.8
West	70.5	2.5
CENSUS DIVISION:		
New England	67.4	6.6
Middle Atlantic	77.0	0.8
South Atlantic	66.4	-4.7
East North Central	62.3	-6.6
East South Central	57.4	-0.7
West North Central	57.0	-0.7
West South Central	58.4	-12.8
Mountain	64.3	3.4
West	73.1	2.7
LOCATION:		
Center City	67.2	-2.3
Suburban	64.8	-4.8
Airport	67.5	-6.5
Highway	65.4	-5.5
Resort	67.9	-5.8
SIZE:		
Under 150 rooms	62.8	-5.8
150 to 299 rooms	65.0	-3.4
300 to 600 rooms	66.7	-6.2
Over 600 rooms	73.7	-3.4
TYPE:		
Hotel	67.7	-5.3
Motor Hotel	66.1	-5.0
Economy	64.6	-4.0

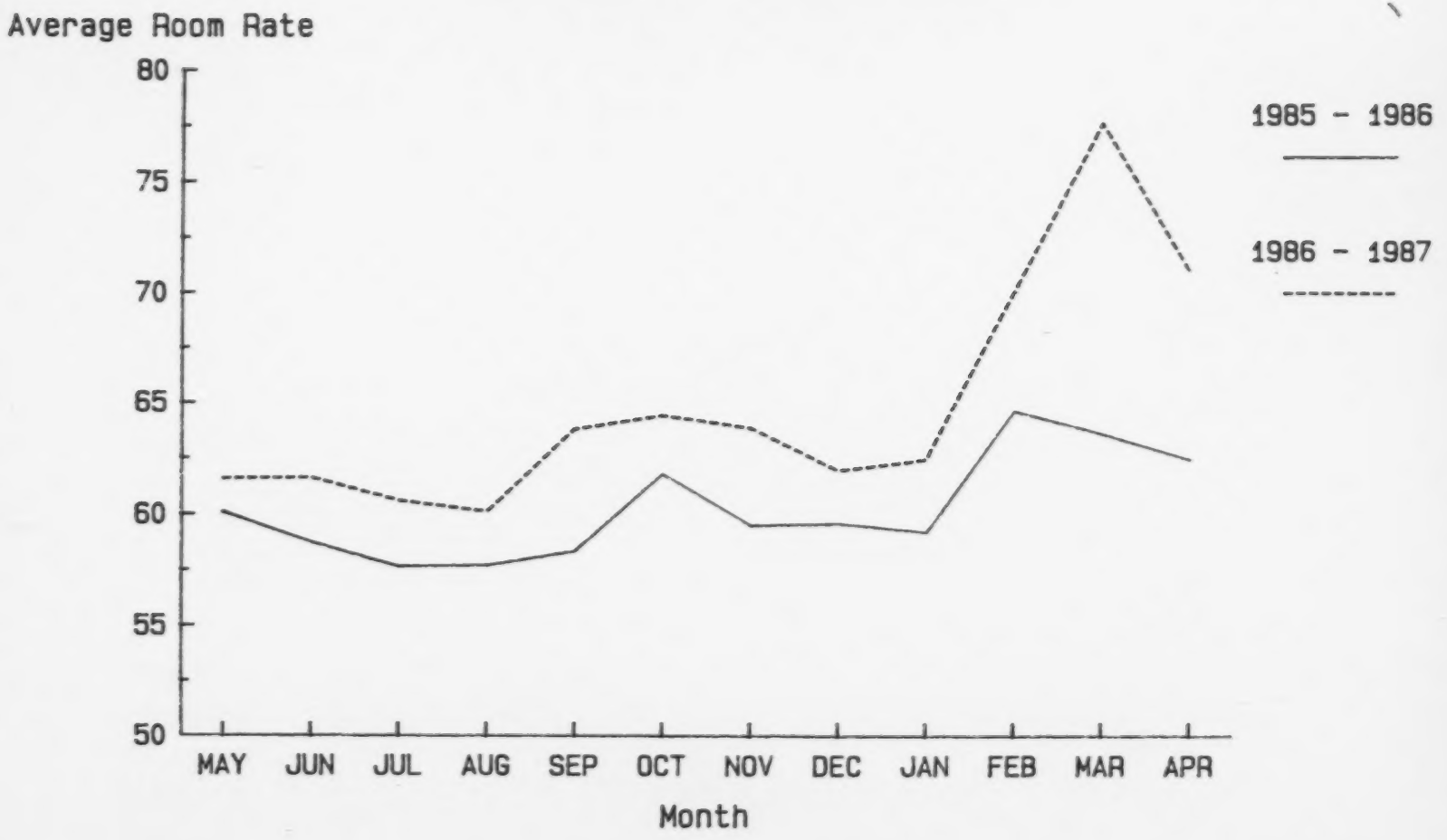
* FROM PREVIOUS MONTH

John Krepelka, Consultant
Research and Development

NATIONAL OCCUPANCY RATE
MAY 1985 - APRIL 1986
MAY 1986 - APRIL 1987



NATIONAL AVERAGE ROOM RATE
MAY 1985 - APRIL 1986
MAY 1986 - APRIL 1987



ROOMS REPORT - APRIL 1987 COMPARED WITH APRIL 1986

	OCCUPANCY PERCENT		DOUBLE OCCUPANCY PERCENT		ROOM SALES PER OCCUPIED ROOM		ROOM SALES PER GUEST		ROOMS PAYROLL PER OCCUPIED ROOM		ROOMS PAYROLL PERCENT OF ROOMS SALES	
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986
TOTAL	70.0	68.3	68.3	61.9	$ 70.93	$ 67.39	$ 45.73	$ 45.19	$ 14.89	$ 14.54	18.7	19.2
CENSUS REGION:												
Northeast	76.7	73.0	49.2	40.0	$104.59	$ 99.14	$ 72.42	$ 73.06	$ 23.23	$ 22.11	21.3	21.4
North Central	61.9	63.6	38.2	35.6	52.08	50.91	40.31	40.20	11.71	11.76	19.2	19.7
South	70.6	66.7	85.4	78.8	68.41	64.98	40.34	39.82	12.75	12.66	16.7	17.3
West	69.5	67.2	63.0	56.6	63.74	60.38	43.52	42.74	13.64	13.17	22.7	23.1
CENSUS DIVISION:												
New England	69.8	70.3	41.9	35.2	$ 82.16	$ 78.23	$ 58.91	$ 57.71	$ 17.27	$ 15.93	20.5	19.9
Middle Atlantic	78.5	73.7	50.1	40.6	109.73	104.23	73.91	75.01	24.56	23.58	21.4	21.6
South Atlantic	76.5	74.0	100.2	93.6	74.08	69.35	39.64	38.33	12.88	12.67	15.9	16.6
East North Central	63.7	65.1	35.3	32.1	54.25	53.09	43.12	43.31	11.95	12.37	18.5	19.7
East South Central	59.8	56.6	40.8	40.1	52.87	48.14	45.02	39.59	12.89	9.48	20.4	17.9
West North Central	57.4	59.8	46.8	46.1	45.64	44.68	32.44	31.87	11.03	10.09	21.6	20.1
West South Central	59.7	58.7	46.1	38.1	54.84	54.89	42.86	45.71	12.37	12.68	19.6	19.8
Mountain	64.0	64.8	54.4	47.6	52.75	49.82	38.42	38.29	13.38	12.91	22.9	23.1
Pacific	72.3	68.4	66.1	60.2	68.47	65.49	45.26	44.37	14.00	13.53	22.5	23.1
AFFILIATION:												
Chain	70.2	68.4	65.5	58.2	$ 68.27	$ 64.92	$ 44.78	$ 44.49	$ 14.48	$ 14.21	18.9	19.5
Independent	69.2	67.7	80.6	77.8	83.10	78.61	49.54	47.92	17.19	16.30	17.9	18.0
LOCATION:												
Center City	70.3	66.0	53.4	43.4	$ 87.94	$ 85.32	$ 60.18	$ 62.40	$ 19.30	$ 19.28	20.7	21.2
Suburban	66.2	66.1	53.3	48.2	55.50	53.67	37.68	37.63	10.91	10.57	18.5	18.3
Airport	69.8	68.0	36.9	33.3	56.39	54.97	44.36	44.47	11.23	11.01	19.7	19.6
Highway	67.4	68.3	75.2	67.4	45.29	44.17	26.65	27.49	9.61	9.36	19.0	19.0
Resort	75.6	73.4	110.7	106.9	91.08	83.10	45.75	42.58	14.97	14.38	15.4	16.2
SIZE:												
Under 150 Rooms	64.1	65.4	60.9	55.9	$ 46.43	$ 43.43	$ 31.49	$ 30.07	$ 13.04	$ 12.51	24.8	25.6
150 - 299 Rooms	68.0	66.7	65.9	58.4	58.33	56.24	36.11	36.37	12.07	11.68	19.0	19.3
300 - 600 Rooms	70.4	67.2	67.4	63.9	77.46	73.46	47.18	45.55	13.94	14.17	17.9	19.0
Over 600 Rooms	78.1	74.7	74.6	65.7	98.67	95.03	58.23	59.13	18.77	17.97	18.4	18.2
TYPE:												
Hotel	71.1	68.2	62.4	57.1	$ 86.54	$ 82.97	$ 54.69	$ 54.07	$ 16.77	$ 16.46	18.8	19.3
Motor Hotel	68.8	68.8	73.0	64.0	47.83	45.63	29.54	29.87	9.60	9.32	17.9	18.2
Economy	64.7	65.3	62.2	57.1	33.24	31.20	22.43	21.49	10.13	9.26	28.5	27.9
All Suites	73.2	70.3	122.2	114.2	84.71	79.98	[illegible]68	39.70	15.73	15.60	17.0	17.9

YEAR TO DATE ROOMS REPORT - AS OF APRIL 1987

	OCCUPANCY PERCENT		DOUBLE OCCUPANCY PERCENT		ROOM SALES PER OCCUPIED ROOM		ROOM SALES PER GUEST		ROOMS PAYROLL PER OCCUPIED ROOM		ROOMS PAYROLL PERCENT OF ROOMS SALES	
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986
TOTAL	66.3	64.4	58.6	56.3	$ 70.38	$ 67.28	$ 48.26	$ 46.90	$ 15.10	$ 14.84	19.4	19.9
CENSUS REGION:												
Northeast	69.6	66.2	41.2	38.1	$102.54	$ 97.10	$ 74.49	$ 71.92	$ 24.22	$ 23.19	22.9	23.2
North Central	57.2	56.4	38.1	37.7	53.39	50.89	41.23	39.46	11.81	11.89	19.8	20.9
South	67.3	65.9	73.9	70.8	68.20	65.48	43.20	42.41	12.90	12.86	16.9	17.5
West	68.3	65.5	50.9	48.8	65.86	63.13	47.76	46.30	14.37	14.10	21.3	22.0
CENSUS DIVISION:												
New England	61.2	58.4	40.0	37.4	$ 77.57	$ 74.79	$ 56.63	$ 54.96	$ 19.23	$ 17.53	24.3	23.0
Middle Atlantic	71.7	68.2	41.4	38.2	108.09	102.04	77.16	74.53	25.31	24.41	22.7	23.2
South Atlantic	74.4	72.0	87.3	83.8	74.33	70.50	42.81	41.31	13.31	13.09	16.2	16.8
East North Central	58.9	58.0	33.6	33.1	55.57	52.24	44.61	42.10	11.97	11.98	19.1	20.4
East South Central	48.3	53.4	40.7	41.3	45.96	43.56	38.29	34.31	9.74	9.14	20.4	20.1
West North Central	53.5	53.1	49.3	48.7	48.35	47.86	33.70	33.74	11.45	11.71	21.8	22.3
West South Central	56.3	56.2	41.2	39.0	55.53	55.88	44.57	46.29	12.06	12.60	19.0	19.4
Mountain	60.2	60.0	46.7	46.0	51.59	49.28	39.32	38.52	12.05	12.11	21.1	22.1
Pacific	71.1	67.5	51.8	49.4	70.06	67.64	49.60	48.09	15.46	15.05	21.4	21.9
AFFILIATION:												
Chain	66.5	64.6	55.9	53.0	$ 68.14	$ 65.26	$ 47.53	$ 46.43	$ 14.64	$ 14.44	19.5	20.1
Independent	65.5	63.4	70.4	70.8	80.71	76.71	51.18	48.73	17.75	17.09	18.9	19.1
LOCATION:												
Center City	64.0	60.5	45.7	42.0	$ 84.40	$ 81.13	$ 61.36	$ 60.64	$ 19.36	$ 19.36	21.7	22.5
Suburban	61.1	60.0	45.6	44.9	57.10	53.39	40.17	38.83	11.63	11.62	19.2	19.7
Airport	71.4	69.6	32.8	30.8	57.09	56.03	44.94	45.16	11.44	11.30	19.4	19.7
Highway	65.2	65.0	69.1	64.0	46.09	45.00	29.08	29.52	10.17	9.72	20.2	19.8
Resort	73.7	71.7	100.5	99.5	92.78	86.44	49.69	46.40	15.25	14.65	15.2	15.6
SIZE:												
Under 150 Rooms	62.6	63.1	59.5	57.0	$ 47.58	$ 45.53	$ 33.22	$ 32.26	$ 12.34	$ 11.56	22.2	21.9
150 - 299 Rooms	63.9	62.4	55.6	52.8	59.30	57.52	39.25	38.77	12.41	12.25	19.5	19.9
300 - 600 Rooms	66.8	63.3	57.6	55.2	76.83	73.80	50.42	49.17	14.17	14.29	18.2	19.1
Over 600 Rooms	73.1	70.1	62.0	60.3	95.54	90.89	60.40	58.11	19.74	19.24	19.8	20.3
TYPE:												
Hotel	67.6	64.4	52.6	51.1	$ 83.91	$ 80.59	$ 56.89	$ 55.14	$ 17.01	$ 16.82	19.6	20.2
Motor Hotel	63.9	64.3	62.0	58.1	48.12	46.58	31.91	31.79	9.92	9.75	18.5	18.9
Economy	62.1	61.8	69.9	64.9	32.55	31.23	21.55	20.78	9.47	8.71	28.0	26.7
All Suites	71.8	67.6	108.1	106.8	84.02	80.88	42.95	41.61	16.09	15.73	16.8	17.2

TREND REPORT APRIL 1987 COMPARED WITH APRIL 1986

	SALES PERCENT CHANGE				OCCUPANCY PERCENT		DOUBLE OCCUPANCY PERCENT		ROOM SALES PER OCCUPIED ROOM		TOTAL SALES PER OCCUPIED ROOM	
	TOTAL	ROOMS	F&B	OTHER	APR	% CHG	APR	% CHG	APR	% CHG	APR	% CHG
TOTAL	7.0	9.2	2.1	7.0	70.0	2.5	68.3	10.3	$ 70.93	5.3	$108.12	3.1
CENSUS REGION:												
Northeast	8.6	10.8	5.3	1.8	76.7	5.1	49.2	23.0	$104.59	5.5	$158.43	3.4
North Central	0.2	1.3	-1.8	-0.1	61.9	-2.7	38.2	7.3	52.08	2.3	82.84	1.2
South	6.3	8.4	0.7	10.0	70.6	2.8	85.4	8.4	68.41	5.3	104.36	3.2
West	11.3	14.5	4.7	11.6	69.5	3.4	63.0	11.3	63.74	5.6	95.37	2.6
CENSUS DIVISION:												
New England	1.6	4.9	-2.0	-4.2	69.8	-0.7	41.9	19.0	$ 82.16	5.0	$145.38	1.8
Middle Atlantic	10.2	11.9	7.8	2.9	78.5	6.5	50.1	23.4	109.73	5.3	161.41	3.7
South Atlantic	7.9	10.6	1.1	11.7	76.5	3.4	100.2	7.1	74.08	6.8	113.81	4.2
East North Central	1.0	2.1	-0.8	-0.6	63.7	-2.2	35.3	10.0	54.25	2.2	85.31	1.2
East South Central	5.5	5.3	4.7	24.2	59.8	5.7	40.8	1.7	52.87	9.8	78.13	10.0
West North Central	-2.3	-1.4	-4.7	2.7	57.4	-4.0	46.8	1.5	45.64	2.1	75.53	1.2
West South Central	1.1	1.8	-0.8	1.7	59.7	1.7	46.1	21.0	54.84	-0.1	81.77	-0.8
Mountain	7.8	6.1	10.9	6.3	64.0	-1.2	54.4	14.3	52.75	5.9	89.67	7.5
Pacific	12.7	17.5	1.8	19.1	72.3	5.7	66.1	9.8	68.47	4.6	97.83	0.2
AFFILIATION:												
Chain	7.1	9.3	2.3	7.0	70.2	2.6	65.5	12.5	$ 68.27	5.2	$102.68	3.1
Independent	6.4	9.0	1.3	7.2	69.2	2.2	80.6	3.6	83.10	5.7	133.01	3.2
LOCATION:												
Center City	7.9	9.9	4.5	4.2	70.3	6.5	53.4	23.0	$ 87.94	3.1	$134.85	1.2
Suburban	4.8	7.2	-0.9	4.2	66.2	0.2	53.3	10.6	55.50	3.4	80.22	1.1
Airport	4.8	6.4	1.1	7.8	69.8	2.6	36.9	10.8	56.39	2.6	85.90	1.1
Highway	0.1	2.3	-6.0	-5.9	67.4	-1.3	75.2	11.6	45.29	2.5	61.11	0.3
Resort	10.3	13.9	3.1	12.9	75.6	3.0	110.7	3.6	91.08	9.6	148.44	6.1
SIZE:												
Under 150 Rooms	4.9	6.2	0.7	-2.8	64.1	-2.0	60.9	8.9	$ 46.43	6.9	$ 58.31	5.6
150 - 299 Rooms	3.7	7.2	-3.2	2.3	68.0	1.9	65.9	12.8	58.33	3.7	88.96	0.4
300 - 600 Rooms	10.0	12.0	5.3	15.5	70.4	4.8	67.4	5.5	77.46	5.4	123.61	3.6
Over 600 Rooms	7.1	9.4	2.9	4.9	78.1	4.6	74.6	13.5	98.67	3.8	154.30	1.6
TYPE:												
Hotel	7.5	9.8	2.9	8.9	71.1	4.3	62.4	9.3	$ 86.54	4.3	$140.34	2.1
Motor Hotel	3.9	5.9	-2.4	-0.6	68.8	-	73.0	14.1	47.83	4.8	63.59	2.7
Economy	6.8	6.6	22.9	7.3	64.7	-0.9	62.2	8.9	33.24	6.5	34.19	6.7
All Suites	10.2	14.7	-0.4	-1.1	73.2	4.1	122.2	7.0	84.71	5.9	115.12	1.8

- No Change

YEAR TO DATE TREND REPORT - AS OF APRIL 1987

	SALES PERCENT CHANGE				OCCUPANCY PERCENT		DOUBLE OCCUPANCY PERCENT		ROOM SALES PER OCCUPIED ROOM		TOTAL SALES PER OCCUPIED ROOM	
	TOTAL	ROOMS	F&B	OTHER	APR	% CHG	APR	% CHG	APR	% CHG	APR	% CHG
TOTAL	7.6	9.1	3.3	10.1	66.3	3.0	58.6	4.1	$ 70.38	4.6	$106.48	3.1
CENSUS REGION:												
Northeast	9.7	10.9	7.1	8.3	69.6	5.1	41.2	8.1	$102.54	5.6	$153.27	4.5
North Central	5.1	7.6	0.3	6.9	57.2	1.4	38.1	1.1	53.39	4.9	86.63	2.5
South	5.4	6.7	1.1	10.6	67.3	2.1	73.9	4.4	68.20	4.2	103.42	2.8
West	12.0	13.7	6.9	13.1	68.3	4.3	50.9	4.3	65.86	4.3	97.15	2.7
CENSUS DIVISION:												
New England	6.7	9.0	3.7	4.1	61.2	4.8	40.0	7.0	$ 77.57	3.7	$135.53	1.5
Middle Atlantic	10.3	11.2	8.2	9.0	71.7	5.1	41.4	8.4	108.09	5.9	157.21	5.1
South Atlantic	7.9	9.6	2.9	12.5	74.4	3.3	87.3	4.2	74.33	5.4	113.26	3.8
East North Central	7.5	10.2	2.5	7.7	58.9	1.6	33.6	1.5	55.57	6.4	88.99	3.8
East South Central	-5.6	-5.5	-4.0	-16.4	48.3	-9.6	40.7	-1.5	45.96	5.5	64.84	5.4
West North Central	-0.5	1.3	-4.4	4.8	53.5	0.8	49.3	1.2	48.35	1.0	81.15	-0.8
West South Central	-1.3	-0.6	-3.7	3.8	56.3	0.2	41.2	5.6	55.53	-0.6	83.27	-1.3
Mountain	7.4	5.8	8.3	20.2	60.2	0.3	46.7	1.5	51.59	4.7	80.53	6.2
Pacific	13.1	15.6	6.6	10.2	71.1	5.3	51.8	4.9	70.06	3.6	102.05	1.4
AFFILIATION:												
Chain	7.0	8.7	2.6	9.3	66.5	2.9	55.9	5.5	$ 68.14	4.4	$101.45	2.8
Independent	9.5	10.8	5.9	12.6	65.5	3.3	70.4	-0.6	80.71	5.2	129.62	4.0
LOCATION:												
Center City	9.2	10.8	5.2	8.9	64.0	5.8	45.7	8.8	$ 84.40	4.0	$129.55	2.4
Suburban	5.7	7.9	0.1	6.3	61.1	1.8	45.6	1.6	57.10	3.1	82.94	0.9
Airport	5.7	6.5	1.7	15.2	71.4	2.6	32.8	6.5	57.09	1.9	85.27	1.1
Highway	1.9	3.3	-1.9	-1.7	65.2	0.3	69.1	8.0	46.09	2.4	62.47	1.1
Resort	9.7	11.7	4.7	13.7	73.7	2.8	100.5	1.0	92.78	7.3	148.29	5.4
SIZE:												
Under 150 Rooms	4.7	5.3	1.1	4.0	62.6	-0.8	59.5	4.4	$ 47.58	4.5	$ 60.45	3.9
150 - 299 Rooms	5.2	7.2	0.1	6.0	63.9	2.4	55.6	5.3	59.30	3.1	88.43	1.1
300 - 600 Rooms	9.0	10.7	4.6	13.5	66.8	5.5	57.6	4.3	76.83	4.1	122.11	2.5
Over 600 Rooms	9.1	10.9	5.0	10.5	73.1	4.3	62.0	2.8	95.54	5.1	148.43	3.4
TYPE:												
Hotel	8.5	10.1	4.3	12.1	67.6	5.0	52.6	2.9	$ 83.91	4.1	$134.04	2.5
Motor Hotel	2.4	3.7	-1.3	-1.2	63.9	-0.6	62.0	6.7	48.12	3.3	64.74	2.0
Economy	8.5	8.2	20.2	10.9	62.1	0.5	69.9	7.7	32.55	4.2	33.67	4.5
All Suites	13.6	17.2	1.4	11.1	71.8	6.2	108.1	1.2	84.02	3.9	111.92	0.7

VARIATION REPORT - APRIL 1987 COMPARED WITH APRIL 1986

	SALES PERCENT CHANGE						SALES PER OCCUPIED ROOM PERCENT CHANGE				PAYROLL PER OCCUPIED ROOM PERCENT CHANGE		
	TOTAL	ROOMS	F&B	FOOD	BEV	OTHER	TOTAL	ROOMS	F&B	OTHER	TOTAL	ROOMS	F&B
TOTAL	7.0	9.2	2.1	4.0	-3.0	7.0	3.1	5.3	-2.1	3.5	0.5	2.4	-1.9
CENSUS REGION:													
Northeast	8.6	10.8	5.3	8.2	-2.4	1.8	3.4	5.5	0.6	-3.1	2.4	5.1	0.2
North Central	0.2	1.3	-1.8	-0.2	-6.3	-0.1	1.2	2.3	-2.0	-0.3	1.6	-0.4	1.2
South	6.3	8.4	0.7	2.5	-3.9	10.0	3.2	5.3	-3.2	6.0	-1.6	0.7	-4.2
West	11.3	14.5	4.7	5.9	1.0	11.6	2.6	5.6	-2.5	7.8	2.0	3.6	0.1
CENSUS DIVISION:													
New England	1.6	4.9	-2.0	0.1	-7.7	-4.2	1.8	5.0	-1.9	-4.1	5.8	8.4	7.8
Middle Atlantic	10.2	11.9	7.8	11.0	-0.6	2.9	3.7	5.3	1.9	-3.1	1.6	4.2	-1.6
South Atlantic	7.9	10.6	1.1	2.8	-3.2	11.7	4.2	6.8	-2.5	7.8	0.2	1.7	-1.8
East North Central	1.0	2.1	-0.8	0.7	-4.7	-0.6	1.2	2.2	-1.9	-1.1	1.5	-3.4	2.7
East South Central	5.5	5.3	4.7	4.5	5.7	24.2	10.0	9.8	9.7	29.1	22.7	36.0	14.8
West North Central	-2.3	-1.4	-4.7	-2.7	-11.0	2.7	1.2	2.1	-1.8	3.3	1.9	9.3	-2.4
West South Central	1.1	1.8	-0.8	1.4	-6.6	1.7	-0.8	-0.1	-5.9	-2.6	-7.1	-2.4	-10.9
Mountain	7.8	6.1	10.9	12.7	6.3	6.3	7.5	5.9	5.8	1.6	0.5	3.6	-0.4
Pacific	12.7	17.5	1.8	3.0	-1.7	19.1	0.2	4.6	-6.2	16.6	4.1	3.5	0.8
AFFILIATION:													
Chain	7.1	9.3	2.3	4.7	-4.0	7.0	3.1	5.2	-2.2	2.9	-0.2	1.9	-2.6
Independent	6.4	9.0	1.3	1.8	-	7.2	3.2	5.7	-1.1	5.9	3.9	5.5	2.1
LOCATION:													
Center City	7.9	9.9	4.5	6.5	-0.9	4.2	1.2	3.1	-2.8	-2.0	-1.7	0.1	-3.8
Suburban	4.8	7.2	-0.9	1.8	-7.6	4.2	1.1	3.4	-3.8	1.3	2.2	3.2	-0.7
Airport	4.8	6.4	1.1	3.9	-6.0	7.8	1.1	2.6	-3.3	4.2	-2.2	2.0	-4.9
Highway	0.1	2.3	-6.0	-3.0	-14.1	-5.9	0.3	2.5	-4.5	-3.3	2.5	2.7	-3.3
Resort	10.3	13.9	3.1	4.1	0.5	12.9	6.1	9.6	-0.3	9.1	1.6	4.1	0.6
SIZE:													
Under 150 Rooms	4.9	6.2	0.7	1.5	-1.5	-2.8	5.6	6.9	3.8	-1.2	1.2	4.2	4.8
150 - 299 Rooms	3.7	7.2	-3.2	-0.8	-8.9	2.3	0.4	3.7	-5.3	0.7	-0.5	3.3	-3.0
300 - 600 Rooms	10.0	12.0	5.3	7.1	0.5	15.5	3.6	5.4	-0.8	9.8	-1.7	-1.6	-3.7
Over 600 Rooms	7.1	9.4	2.9	4.7	-2.2	4.9	1.6	3.8	-2.6	-0.4	2.0	4.5	-0.7
TYPE:													
Hotel	7.5	9.8	2.9	4.8	-2.2	8.9	2.1	4.3	-2.1	4.3	-0.2	1.9	-2.1
Motor Hotel	3.9	5.9	-2.4	-0.2	-7.9	-0.6	2.7	4.8	-3.6	-2.1	2.2	3.0	-1.2
Economy	6.8	6.6	22.9	18.7	32.7	7.3	6.7	6.5	12.1	7.8	5.5	9.4	41.5
All Suites	10.2	14.7	-0.4	0.9	-3.5	-1.1	1.8	5.9	-5.1	-5.1	-2.7	0.8	-6.5

- No Change

YEAR TO DATE VARIATION REPORT - AS OF APRIL 1987

	SALES PERCENT CHANGE						SALES PER OCCUPIED ROOM PERCENT CHANGE				PAYROLL PER OCCUPIED ROOM PERCENT CHANGE		
	TOTAL	ROOMS	F&B	FOOD	BEV	OTHER	TOTAL	ROOMS	F&B	OTHER	TOTAL	ROOMS	F&B
TOTAL	7.6	9.1	3.3	4.5	0.2	10.1	3.1	4.6	-1.1	5.6	-1.3	1.8	-2.1
CENSUS REGION:													
Northeast	9.7	10.9	7.1	8.3	4.1	8.3	4.5	5.6	1.8	3.3	-1.1	4.4	0.4
North Central	5.1	7.6	0.3	1.6	-3.0	6.9	2.5	4.9	-2.9	3.1	-1.5	-0.7	-2.9
South	5.4	6.7	1.1	2.3	-2.1	10.6	2.8	4.2	-2.2	6.7	-1.9	0.3	-3.6
West	12.0	13.7	6.9	7.8	4.3	13.1	2.7	4.3	-0.3	6.8	-0.2	1.9	-1.6
CENSUS DIVISION:													
New England	6.7	9.0	3.7	4.2	2.3	4.1	1.5	3.7	-1.9	-1.6	3.1	9.7	1.1
Middle Atlantic	10.3	11.2	8.2	9.6	4.6	9.0	5.1	5.9	2.9	4.0	-1.9	3.7	0.2
South Atlantic	7.9	9.6	2.9	3.9	0.4	12.5	3.8	5.4	-1.0	7.9	-0.6	1.7	-1.6
East North Central	7.5	10.2	2.5	4.0	-1.2	7.7	3.8	6.4	-2.0	3.2	-0.4	-0.1	-1.1
East South Central	-5.6	-5.5	-4.0	-0.8	-13.1	-16.4	5.4	5.5	6.4	-8.7	8.4	6.6	6.1
West North Central	-0.5	1.3	-4.4	-3.3	-7.3	4.8	-0.8	1.0	-4.7	2.6	-3.4	-2.2	-6.3
West South Central	-1.3	-0.6	-3.7	-1.9	-8.6	3.8	-1.3	-0.6	-6.8	0.5	-6.8	-4.3	-9.6
Mountain	7.4	5.8	8.3	9.8	4.2	20.2	6.2	4.7	4.0	14.6	-1.3	-0.5	-1.2
Pacific	13.1	15.6	6.6	7.3	4.4	10.2	1.4	3.6	-1.4	3.7	0.2	2.7	-1.8
AFFILIATION:													
Chain	7.0	8.7	2.6	4.0	-1.1	9.3	2.8	4.4	-1.7	4.6	-1.7	1.4	-2.6
Independent	9.5	10.8	5.9	6.3	4.6	12.6	4.0	5.2	0.6	9.0	0.7	3.9	0.4
LOCATION:													
Center City	9.2	10.8	5.2	6.3	2.1	8.9	2.4	4.0	-1.9	1.6	-1.6	-	-3.6
Suburban	5.7	7.9	0.1	2.1	-4.7	6.3	0.9	3.1	-3.1	2.7	-2.4	0.1	-5.5
Airport	5.7	6.5	1.7	3.5	-3.0	15.2	1.1	1.9	-2.6	12.2	-10.0	1.2	-4.0
Highway	1.9	3.3	-1.9	-0.2	-6.4	-1.7	1.1	2.4	-2.9	-2.3	0.9	4.6	-3.8
Resort	9.7	11.7	4.7	5.2	3.5	13.7	5.4	7.3	1.8	10.3	1.8	4.1	2.9
SIZE:													
Under 150 Rooms	4.7	5.3	1.1	2.0	-1.2	4.0	3.9	4.5	0.5	2.2	-11.6	6.7	-1.7
150 - 299 Rooms	5.2	7.2	0.1	1.5	-3.5	6.0	1.1	3.1	-2.4	3.1	-2.0	1.3	-4.1
300 - 600 Rooms	9.0	10.7	4.6	5.6	1.9	13.5	2.5	4.1	-1.2	7.6	-1.2	-0.8	-2.6
Over 600 Rooms	9.1	10.9	5.0	6.2	1.7	10.5	3.4	5.1	-0.8	5.1	0.4	2.6	-0.9
TYPE:													
Hotel	8.5	10.1	4.3	5.4	1.3	12.1	2.5	4.1	-1.2	6.4	-1.9	1.1	-2.6
Motor Hotel	2.4	3.7	-1.3	0.1	-4.9	-1.2	2.0	3.3	-2.2	-2.1	0.4	1.7	-0.4
Economy	8.5	8.2	20.2	14.5	37.9	10.9	4.5	4.2	13.9	5.9	7.3	8.7	41.6
All Suites	13.6	17.2	1.4	3.0	-2.2	11.1	0.7	3.9	-6.2	3.0	-4.8	2.3	-8.4

- No Change

FOOD AND BEVERAGE REPORT - APRIL 1987 COMPARED WITH APRIL 1986

	F&B SALES PER OCCUPIED ROOM		AVERAGE RECEIPT PER COVER		FOOD COST PERCENT OF FOOD SALES		BEV COST PERCENT OF BEV SALES		F&B PAYROLL PERCENT OF F&B SALES		F&B PAYROLL PER COVER		NUMBER COVERS SERVED
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	% CHG
TOTAL	$42.52	$43.41	$11.07	$10.94	0.32	0.32	0.21	0.22	43.6	43.5	$ 6.86	$ 6.78	0.8
CENSUS REGION:													
Northeast	$50.54	$50.22	$15.36	$14.44	0.28	0.28	0.20	0.21	49.1	49.3	$ 10.24	$ 10.13	3.5
North Central	39.26	40.08	9.55	9.27	0.33	0.32	0.22	0.22	43.2	41.9	5.48	5.31	-2.2
South	39.26	40.57	10.66	10.32	0.33	0.33	0.22	0.22	40.9	41.0	6.09	6.09	0.2
West	46.69	47.88	10.47	10.34	0.33	0.33	0.22	0.22	44.2	45.5	5.64	5.59	2.0
CENSUS DIVISION:													
New England	$62.76	$63.99	$12.31	$12.11	0.33	0.32	0.23	0.24	43.8	39.9	$ 7.45	$ 7.35	3.2
Middle Atlantic	47.71	46.84	16.19	15.07	0.27	0.27	0.19	0.19	50.8	52.6	11.00	10.90	3.6
South Atlantic	41.50	42.55	11.15	10.64	0.33	0.33	0.22	0.22	39.1	38.7	6.11	5.89	-1.9
East North Central	37.80	38.55	9.37	9.08	0.33	0.33	0.22	0.22	43.3	41.4	5.49	5.25	-0.6
East South Central	35.54	32.39	8.88	10.25	0.3[illegible]	0.38	0.24	0.28	35.3	35.3	*	*	27.4
West North Central	44.02	44.84	9.91	9.66	0.32	0.31	0.22	0.22	43.2	42.9	5.47	5.43	-5.4
West South Central	33.33	35.41	9.57	9.52	0.32	0.33	0.22	0.22	47.3	48.8	6.13	6.64	4.8
Mountain	47.90	45.26	10.07	9.51	0.36	0.35	0.21	0.22	42.3	44.7	5.45	5.47	2.0
Pacific	46.12	49.17	10.62	10.64	0.32	0.31	0.22	0.22	48.7	47.3	5.88	5.74	1.9
AFFILIATION:													
Chain	$39.29	$40.16	$11.33	$10.87	0.31	0.31	0.21	0.21	44.1	44.4	$ 6.90	$ 6.88	0.6
Independent	57.84	58.50	11.50	11.23	0.34	0.33	0.23	0.24	41.4	40.2	6.63	6.30	1.8
LOCATION:													
Center City	$45.30	$46.60	$13.82	$13.17	0.29	0.29	0.20	0.21	49.6	50.3	$ 9.50	$ 9.40	1.0
Suburban	34.41	35.73	8.87	8.52	0.34	0.34	0.23	0.23	42.6	41.2	4.98	4.88	-
Airport	33.57	34.73	9.47	9.18	0.33	0.32	0.22	0.22	40.8	42.0	5.01	5.08	1.1
Highway	28.15	29.49	8.40	8.47	0.35	0.34	0.25	0.26	39.7	39.2	4.43	4.94	1.0
Resort	55.83	55.98	11.42	11.01	0.33	0.33	0.22	0.22	37.9	37.5	5.81	5.56	0.9
SIZE:													
Under 150 Rooms	$42.19	$40.66	$ 8.97	$ 8.54	0.35	0.35	0.25	0.27	43.5	42.9	$ 5.04	$ 4.77	-4.8
150 - 299 Rooms	35.95	37.96	9.72	9.44	0.35	0.35	0.24	0.24	43.2	42.5	5.92	5.85	-2.2
300 - 600 Rooms	42.64	42.97	11.03	10.53	0.31	0.32	0.22	0.23	42.2	42.7	6.38	6.33	2.3
Over 600 Rooms	48.42	49.69	14.04	13.72	0.30	0.29	0.19	0.19	45.1	45.1	8.79	8.84	3.2
TYPE:													
Hotel	$48.56	$49.59	$12.07	$11.62	0.31	0.31	0.21	0.21	44.4	44.4	$ 7.41	$ 7.35	1.4
Motor Hotel	23.24	24.11	7.51	7.26	0.35	0.35	0.24	0.23	39.6	38.9	4.09	4.02	-0.5
Economy	5.47	4.88	*	*	0.40	0.43	0.27	0.23	35.5	37.0	*	*	*
All Suites	52.86	55.72	13.52	12.90	0.32	0.33	0.25	0.28	40.3	40.7	8.00	7.64	-5.3

* Insufficient Response
\- No Change

YEAR TO DATE FOOD AND BEVERAGE REPORT - AS OF APRIL 1987

	F&B SALES PER OCCUPIED ROOM		AVERAGE RECEIPT PER COVER		FOOD COST PERCENT OF FOOD SALES		BEV COST PERCENT OF BEV SALES		F&B PAYROLL PERCENT OF F&B SALES		F&B PAYROLL PER COVER		NUMBER COVERS SERVED
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	% CHG
TOTAL	$40.26	$40.70	$10.80	$10.39	0.32	0.32	0.22	0.22	46.0	46.5	$ 6.97	$ 6.88	0.7
CENSUS REGION													
Northeast	$45.44	$44.63	$14.61	$13.73	0.29	0.29	0.20	0.20	54.8	55.8	$ 11.12	$ 10.84	2.6
North Central	38.04	39.17	8.67	8.56	0.33	0.33	0.25	0.24	43.9	43.8	5.28	5.30	0.1
South	37.98	38.85	10.29	9.89	0.32	0.33	0.22	0.22	42.2	42.9	6.08	6.05	-1.6
West	42.98	43.10	10.47	10.21	0.32	0.32	0.22	0.22	47.8	48.5	6.49	6.48	3.9
CENSUS DIVISION:													
New England	$55.84	$56.95	$11.94	$11.56	0.33	0.33	0.22	0.23	48.8	47.3	$ 8.19	$ 8.02	3.8
Middle Atlantic	43.11	41.89	15.42	14.38	0.28	0.28	0.19	0.19	56.6	58.5	12.03	11.70	2.2
South Atlantic	40.41	40.80	10.80	10.21	0.33	0.33	0.22	0.22	41.1	41.4	6.19	5.99	-2.2
East North Central	37.32	38.08	8.58	8.42	0.34	0.34	0.26	0.25	43.7	43.2	5.29	5.28	2.1
East South Central	18.24	17.15	6.82	6.81	0.36	0.36	0.25	0.25	46.7	46.1	4.39	4.63	0.7
West North Central	39.80	41.76	8.86	8.86	0.33	0.32	0.22	0.21	44.5	45.1	5.26	5.34	-3.9
West South Central	33.46	35.90	9.29	9.31	0.32	0.32	0.22	0.22	45.7	47.0	5.93	6.30	-0.3
Mountain	39.30	37.73	8.81	8.51	0.36	0.36	0.21	0.22	42.9	44.8	5.00	5.21	1.2
Pacific	43.99	44.63	10.84	10.59	0.32	0.32	0.22	0.22	50.2	50.2	7.14	7.01	4.5
AFFILIATION:													
Chain	$36.62	$37.24	$10.56	$10.19	0.31	0.31	0.22	0.22	46.6	47.1	$ 6.92	$ 6.88	0.4
Independent	58.93	58.59	11.70	11.17	0.33	0.34	0.23	0.24	44.0	44.3	7.17	6.84	1.8
LOCATION:													
Center City	$43.08	$43.92	$12.84	$12.31	0.30	0.30	0.22	0.22	53.3	54.5	$ 9.67	$ 9.56	1.8
Suburban	33.74	34.83	8.50	8.27	0.34	0.35	0.22	0.22	43.8	45.1	5.06	5.16	-
Airport	30.57	31.40	9.00	8.76	0.32	0.32	0.22	0.22	41.6	42.6	4.93	5.03	1.1
Highway	27.29	28.10	8.33	8.23	0.35	0.34	0.23	0.23	41.6	41.8	4.79	5.08	-0.2
Resort	55.18	54.18	11.58	11.01	0.33	0.32	0.22	0.22	39.0	38.4	6.03	5.66	-0.4
SIZE:													
Under 150 Rooms	$39.45	$39.24	$ 8.31	$ 8.11	0.35	0.35	0.26	0.27	42.2	42.8	$ 4.70	$ 4.70	-1.1
150 - 299 Rooms	33.42	34.24	8.76	8.54	0.34	0.35	0.23	0.23	45.4	46.4	5.54	5.58	-1.5
300 - 600 Rooms	41.69	42.19	11.00	10.59	0.32	0.32	0.22	0.22	44.5	44.8	6.71	6.56	1.6
Over 600 Rooms	45.59	45.96	13.42	12.84	0.30	0.30	0.20	0.20	48.7	49.2	9.57	9.48	2.3
TYPE:													
Hotel	$45.43	$45.97	$11.52	$11.06	0.31	0.31	0.22	0.22	47.0	47.7	$ 7.56	$ 7.47	1.2
Motor Hotel	24.12	24.66	7.62	7.42	0.34	0.35	0.23	0.22	41.6	41.3	4.54	4.47	-2.1
Economy	7.30	6.41	6.32	4.97	0.34	0.38	0.24	0.25	57.4	50.4	4.96	3.12	15.6
All Suites	48.50	51.67	11.59	11.87	0.34	0.34	0.24	0.26	41.8	43.1	7.11	7.34	3.1

- No Change

TWELVE MONTH ROOMS REPORT - AS OF APRIL 1987

	OCCUPANCY PERCENT		DOUBLE OCCUPANCY PERCENT		ROOM SALES PER OCCUPIED ROOM		ROOM SALES PER GUEST		ROOMS PAYROLL PER OCCUPIED ROOM		ROOMS PAYROLL PERCENT OF ROOMS SALES	
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986
TOTAL	65.4	64.2	57.7	56.1	$ 64.43	$ 61.88	$ 44.74	$ 43.34	$ 14.00	$ 13.72	20.0	20.4
CENSUS REGION:												
Northeast	75.5	71.6	44.6	43.6	$ 94.21	$ 88.97	$ 67.56	$ 64.00	$ 20.27	$ 19.70	20.8	21.4
North Central	62.7	62.8	43.3	42.7	51.36	48.90	38.51	36.66	10.81	10.73	19.1	20.0
South	62.0	61.2	71.4	68.8	60.20	58.57	38.80	38.45	12.56	12.41	18.9	19.1
West	68.2	67.1	52.8	51.8	61.97	59.94	44.74	43.34	13.56	13.33	21.9	22.1
CENSUS DIVISION:												
New England	73.0	69.9	43.7	42.9	$ 78.01	$ 75.20	$ 55.97	$ 53.85	$ 16.06	$ 15.23	20.1	19.7
Middle Atlantic	76.4	72.2	44.8	43.7	99.84	93.79	70.35	66.46	21.66	21.17	21.0	21.9
South Atlantic	68.0	65.1	87.6	84.4	64.97	62.39	37.58	36.60	13.08	13.00	18.4	19.0
East North Central	64.3	64.3	38.5	37.8	53.68	50.12	42.10	39.23	11.11	10.98	18.6	19.8
East South Central	60.8	63.8	49.2	49.5	46.69	45.25	33.46	31.90	8.31	7.92	17.4	17.1
West North Central	60.2	60.6	50.9	50.4	47.66	46.99	33.30	33.05	10.39	10.37	20.1	20.3
West South Central	53.8	55.7	42.3	42.4	53.40	53.96	41.94	42.81	12.17	12.00	20.2	19.6
Mountain	61.5	61.8	47.2	46.4	47.26	46.19	36.12	35.66	11.61	11.76	22.3	23.1
Pacific	70.7	69.2	54.1	53.1	66.76	64.70	46.70	45.14	14.42	14.01	21.8	21.8
AFFILIATION:												
Chain	65.6	64.5	54.9	53.4	$ 62.91	$ 60.62	$ 44.63	$ 43.35	$ 13.56	$ 13.33	19.8	20.2
Independent	64.4	63.1	70.1	67.9	71.84	68.05	45.20	43.26	16.81	16.20	20.9	21.3
LOCATION:												
Center City	65.2	62.8	47.7	46.2	$ 79.11	$ 75.79	$ 56.77	$ 54.92	$ 17.10	$ 16.85	20.7	21.2
Suburban	62.1	62.7	47.5	45.9	54.63	53.21	38.47	37.79	11.07	10.86	19.5	19.5
Airport	68.1	67.4	34.2	33.4	56.01	54.66	43.92	43.24	11.52	11.41	20.3	20.4
Highway	64.2	64.7	67.7	64.1	43.60	42.77	28.42	28.31	9.71	9.49	20.1	20.1
Resort	69.0	65.6	101.5	101.8	78.69	75.12	42.67	40.43	14.98	14.82	18.3	18.9
SIZE:												
Under 150 Rooms	63.8	64.8	64.5	62.1	$ 44.12	$ 42.52	$ 29.70	$ 28.95	$ 11.33	$ 10.63	23.1	22.6
150 - 299 Rooms	62.7	62.6	53.7	51.6	54.92	53.38	36.93	36.23	11.56	11.35	20.1	20.3
300 - 600 Rooms	64.9	62.9	54.9	53.2	71.00	68.69	47.27	46.12	13.72	13.69	19.4	19.9
Over 600 Rooms	72.0	68.3	61.3	61.0	88.80	85.65	56.44	54.38	18.03	17.89	19.8	20.3
TYPE:												
Hotel	66.8	64.3	52.7	52.1	$ 76.67	$ 73.92	$ 52.34	$ 50.54	$ 15.62	$ 15.42	20.1	20.6
Motor Hotel	62.8	63.8	62.0	59.2	47.34	46.15	31.26	31.06	9.76	9.59	18.9	19.1
Economy	64.3	64.7	73.0	68.5	31.67	30.61	21.10	20.29	9.62	9.18	29.8	29.1
All Suites	68.2	65.1	90.1	84.4	74.76	71.59	41.21	40.41	16.01	15.45	19.6	20.1

TWELVE MONTH TREND REPORT - AS OF APRIL 1987

	SALES PERCENT CHANGE				OCCUPANCY PERCENT		DOUBLE OCCUPANCY PERCENT		ROOM SALES PER OCCUPIED ROOM		TOTAL SALES PER OCCUPIED ROOM	
	TOTAL	ROOMS	F&B	OTHER	APR	% CHG	APR	% CHG	APR	% CHG	APR	% CHG
TOTAL	6.6	7.5	3.2	8.1	65.4	1.9	57.7	2.9	$ 64.43	4.1	$ 97.47	3.2
CENSUS REGION:												
Northeast	10.3	11.4	7.9	8.6	75.5	5.4	44.6	2.3	$ 94.21	5.9	$137.40	4.8
North Central	4.3	5.7	1.0	5.4	62.7	-0.2	43.3	1.4	51.36	5.0	79.83	3.6
South	3.4	4.3	0.9	5.5	62.0	1.3	71.4	3.8	60.20	2.8	91.86	1.9
West	10.3	10.9	4.9	14.7	68.2	1.6	52.8	1.9	61.97	3.4	94.17	2.9
CENSUS DIVISION:												
New England	6.9	8.7	3.6	9.7	73.0	4.4	43.7	1.9	$ 78.01	3.7	$128.91	2.1
Middle Atlantic	11.5	12.2	10.1	8.4	76.4	5.8	44.8	2.5	99.84	6.5	140.36	5.8
South Atlantic	8.1	9.5	4.6	9.6	68.0	4.5	87.6	3.8	64.97	4.1	100.33	2.8
East North Central	6.9	8.4	3.7	7.2	64.3	-	38.5	1.9	53.68	7.1	83.80	5.6
East South Central	-2.1	-2.3	-1.1	-3.1	60.8	-4.7	49.2	-0.6	46.69	3.2	63.39	3.4
West North Central	-0.2	1.0	-3.8	2.7	60.2	-0.7	50.9	1.0	47.66	1.4	73.50	0.1
West South Central	-5.0	-4.7	-5.8	-5.3	53.8	-3.4	42.3	-0.2	53.40	-1.0	80.25	-1.4
Mountain	8.5	4.8	10.0	23.1	61.5	-0.5	47.2	1.7	47.26	2.3	80.90	5.9
Pacific	10.8	12.4	3.6	6.9	70.7	2.2	54.1	1.9	66.76	3.2	98.48	1.7
AFFILIATION:												
Chain	6.2	7.1	2.7	8.5	65.6	1.7	54.9	2.8	$ 62.91	3.8	$ 93.90	2.9
Independent	8.1	9.5	5.0	6.6	64.4	2.1	70.1	3.2	71.84	5.6	114.92	4.2
LOCATION:												
Center City	7.9	9.0	4.9	6.5	65.2	3.8	47.7	3.2	$ 79.11	4.4	$118.96	3.3
Suburban	2.2	4.1	-2.7	2.7	62.1	-1.0	47.5	3.5	54.63	2.7	80.05	0.7
Airport	5.4	5.7	0.7	7.2	68.1	1.0	34.2	2.4	56.01	2.5	84.62	2.2
Highway	1.0	1.9	-2.1	1.4	64.2	-0.8	67.7	5.6	43.60	1.9	59.20	1.0
Resort	11.3	12.7	7.9	14.1	69.0	5.2	101.5	-0.3	78.69	4.8	131.97	3.5
SIZE:												
Under 150 Rooms	3.2	3.6	0.7	3.4	63.8	-1.5	64.5	3.9	$ 44.12	3.8	$ 56.34	3.5
150 - 299 Rooms	3.2	4.5	-0.7	3.1	62.7	0.2	53.7	4.1	54.92	2.9	81.58	1.6
300 - 600 Rooms	6.2	7.6	3.1	7.3	64.9	3.2	54.9	3.2	71.00	3.4	112.68	2.0
Over 600 Rooms	11.4	12.4	7.5	12.4	72.0	5.4	61.3	0.5	88.80	3.7	139.66	2.8
TYPE:												
Hotel	8.0	9.1	4.4	9.9	66.8	3.9	52.7	1.2	$ 76.67	3.7	$122.76	2.7
Motor Hotel	0.5	1.3	-1.7	-1.3	62.8	-1.6	62.0	4.7	47.34	2.6	64.60	1.8
Economy	7.6	7.5	11.3	8.8	64.3	-0.6	73.0	6.6	31.67	3.5	32.59	3.5
All Suites	13.0	16.8	0.6	7.8	68.2	4.8	90.1	6.8	74.76	4.4	99.25	1.1

- No Change

TWELVE-MONTH VARIATION REPORT - AS OF APRIL 1987

	SALES PERCENT CHANGE						SALES PER OCCUPIED ROOM PERCENT CHANGE				PAYROLL PER OCCUPIED ROOM PERCENT CHANGE		
	TOTAL	ROOMS	F&B	FOOD	BEV	OTHER	TOTAL	ROOMS	F&B	OTHER	TOTAL	ROOMS	F&B
TOTAL	6.6	7.5	3.2	4.1	0.8	8.1	3.2	4.1	0.3	4.9	0.8	2.0	-0.6
CENSUS REGION:													
Northeast	10.3	11.4	7.9	8.9	5.1	8.6	4.8	5.9	2.2	3.1	0.2	2.9	-
North Central	4.3	5.7	1.0	2.3	-2.2	5.4	3.6	5.0	0.3	4.3	1.6	0.7	-0.1
South	3.4	4.3	0.9	1.8	-1.1	5.5	1.9	2.8	-1.0	3.1	-	1.2	-1.7
West	10.3	10.9	4.9	5.6	3.0	14.7	2.9	3.4	0.5	9.5	1.4	1.7	-0.2
CENSUS DIVISION:													
New England	6.9	8.7	3.6	4.4	1.4	9.7	2.1	3.7	-1.7	4.2	1.9	5.4	-0.5
Middle Atlantic	11.5	12.2	10.1	11.3	7.0	8.4	5.8	6.5	4.2	2.9	-0.3	2.3	0.3
South Atlantic	8.1	9.5	4.6	5.1	3.1	9.6	2.8	4.1	-0.3	4.2	-0.6	0.6	-1.3
East North Central	6.9	8.4	3.7	5.2	0.2	7.2	5.6	7.1	2.4	5.5	2.8	1.2	2.3
East South Central	-2.1	-2.3	-1.1	2.5	-10.6	-3.1	3.4	3.2	4.2	1.9	5.0	4.9	1.7
West North Central	-0.2	1.0	-3.8	-2.7	-6.8	2.7	0.1	1.4	-3.4	2.5	-	0.2	-3.7
West South Central	-5.0	-4.7	-5.8	-4.7	-8.9	-5.3	-1.4	-1.0	-3.8	-3.3	-0.2	1.4	-3.7
Mountain	8.5	4.8	10.0	9.6	11.2	23.1	5.9	2.3	3.8	15.9	1.6	-1.3	-0.5
Pacific	10.8	12.4	3.6	4.6	0.6	6.9	1.7	3.2	-0.3	2.6	1.3	2.9	-0.2
AFFILIATION:													
Chain	6.2	7.1	2.7	3.8	0.1	8.5	2.9	3.8	-0.2	5.1	0.5	1.7	-1.3
Independent	8.1	9.5	5.0	5.4	3.7	6.6	4.2	5.6	2.3	4.0	2.2	3.8	2.3
LOCATION:													
Center City	7.9	9.0	4.9	5.8	2.6	6.5	3.3	4.4	0.1	1.4	0.2	1.5	-1.7
Suburban	2.2	4.1	-2.7	-0.9	-6.9	2.7	0.7	2.7	-1.4	3.4	1.0	1.9	-1.9
Airport	5.4	5.7	0.7	2.2	-3.2	7.2	2.2	2.5	-1.2	5.8	-3.4	1.0	-2.3
Highway	1.0	1.9	-2.1	-1.4	-4.0	1.4	1.0	1.9	-1.9	1.6	1.9	2.3	-
Resort	11.3	12.7	7.9	7.9	7.8	14.1	3.5	4.8	1.4	5.9	0.4	1.1	0.7
SIZE:													
Under 150 Rooms	3.2	3.6	0.7	1.6	-1.6	3.4	3.5	3.8	1.9	4.4	-0.6	6.6	1.6
150 - 299 Rooms	3.2	4.5	-0.7	0.3	-3.3	3.1	1.6	2.9	-0.4	2.7	0.5	1.9	-0.6
300 - 600 Rooms	6.2	7.6	3.1	4.1	-	7.3	2.0	3.4	-0.2	4.0	0.5	0.2	-1.3
Over 600 Rooms	11.4	12.4	7.5	7.9	6.5	12.4	2.8	3.7	-0.2	3.9	-0.6	0.8	-1.8
TYPE:													
Hotel	8.0	9.1	4.4	5.2	2.2	9.9	2.7	3.7	-	5.0	-0.2	1.3	-1.4
Motor Hotel	0.5	1.3	-1.7	-0.6	-4.3	-1.3	1.8	2.6	-0.5	0.2	1.8	1.8	0.4
Economy	7.6	7.5	11.3	10.8	14.0	8.8	3.5	3.5	3.4	4.8	6.3	4.8	*
All Suites	13.0	16.8	0.6	2.1	-3.1	7.8	1.1	4.4	-3.9	1.3	-2.2	3.6	-5.1

- No Change

TWELVE MONTH FOOD AND BEVERAGE REPORT - AS OF APRIL 1986

	F&B SALES PER OCCUPIED ROOM		AVERAGE RECEIPT PER COVER		FOOD COST PERCENT OF FOOD SALES		BEV COST PERCENT OF BEV SALES		F&B PAYROLL PERCENT OF F&B SALES		F&B PAYROLL PER COVER		NUMBER COVERS SERVED
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	% CHG
TOTAL	$36.80	$36.69	$10.26	$ 9.89	0.32	0.32	0.22	0.22	46.1	46.6	$ 6.56	$ 6.45	0.5
CENSUS REGION:													
Northeast	$40.06	$39.18	$12.93	$12.29	0.29	0.29	0.20	0.20	50.0	51.2	$ 9.13	$ 8.96	4.3
North Central	34.99	34.88	8.54	8.39	0.33	0.33	0.23	0.23	43.5	43.5	5.12	5.04	-0.2
South	34.24	34.57	9.88	9.54	0.33	0.33	0.22	0.23	44.0	44.5	6.10	6.05	-0.9
West	40.47	40.26	10.22	9.90	0.33	0.33	0.22	0.22	48.6	48.9	6.40	6.31	0.7
CENSUS DIVISION:													
New England	$50.40	$51.25	$11.51	$11.08	0.32	0.32	0.22	0.23	45.5	44.9	$ 7.34	$ 7.01	0.8
Middle Atlantic	36.45	34.97	13.70	12.98	0.28	0.28	0.19	0.19	52.2	54.4	10.10	10.08	6.3
South Atlantic	36.80	36.90	10.42	9.92	0.33	0.33	0.22	0.23	42.7	43.3	6.27	6.10	0.6
East North Central	35.27	34.45	8.46	8.27	0.34	0.34	0.23	0.24	42.8	42.8	5.08	4.97	2.1
East South Central	15.42	14.80	6.46	6.27	0.35	0.36	0.25	0.25	45.2	46.1	4.01	4.22	0.8
West North Central	34.46	35.67	8.70	8.61	0.32	0.32	0.21	0.21	44.7	44.8	5.19	5.17	-4.3
West South Central	32.09	33.35	9.26	9.21	0.33	0.33	0.22	0.22	46.7	46.8	6.03	6.18	-3.7
Mountain	37.33	35.95	8.56	8.52	0.38	0.36	0.22	0.22	46.0	47.9	5.25	5.43	-2.5
Pacific	41.40	41.51	10.59	10.22	0.32	0.32	0.22	0.22	49.9	49.3	6.82	6.63	1.4
AFFILIATION:													
Chain	$33.53	$33.61	$ 9.92	$ 9.61	0.32	0.32	0.21	0.22	46.4	47.0	$ 6.43	$ 6.38	0.5
Independent	55.45	54.20	11.66	11.05	0.34	0.34	0.23	0.23	45.0	44.9	7.18	6.78	0.5
LOCATION:													
Center City	$38.64	$38.62	$11.72	$11.31	0.30	0.30	0.21	0.21	50.3	51.3	$ 8.27	$ 8.21	2.4
Suburban	30.95	31.38	8.40	8.24	0.34	0.35	0.23	0.23	44.2	44.6	5.09	5.12	-2.2
Airport	30.41	30.78	8.96	8.70	0.32	0.33	0.22	0.22	43.5	44.2	5.26	5.28	-0.3
Highway	27.25	27.78	8.16	8.03	0.35	0.35	0.24	0.23	43.9	43.3	4.95	4.83	-2.5
Resort	51.11	50.41	11.38	10.81	0.34	0.33	0.22	0.22	41.5	41.5	6.23	5.93	1.8
SIZE:													
Under 150 Rooms	$36.21	$35.52	$ 7.98	$ 7.64	0.36	0.36	0.26	0.26	41.8	42.1	$ 4.43	$ 4.35	-2.3
150 - 299 Rooms	30.34	30.46	8.38	8.17	0.34	0.35	0.23	0.23	45.6	46.0	5.31	5.25	-1.8
300 - 600 Rooms	38.49	38.55	10.68	10.33	0.32	0.32	0.22	0.22	46.1	46.4	6.69	6.60	1.2
Over 600 Rooms	42.15	42.24	12.65	12.18	0.30	0.30	0.20	0.20	47.4	48.2	8.52	8.43	3.4
TYPE:													
Hotel	$41.42	$41.40	$10.98	$10.55	0.32	0.32	0.22	0.22	46.9	47.5	$ 7.11	$ 6.97	1.1
Motor Hotel	23.87	24.00	7.61	7.44	0.35	0.35	0.23	0.23	42.6	42.6	4.57	4.53	-2.4
Economy	9.87	9.55	*	*	*	*	*	*	*	*	*	*	*
All Suites	43.76	45.53	10.84	11.25	0.34	0.35	0.25	0.26	43.9	45.3	7.03	7.48	5.9

* Insufficient Response